



NYNEDGE SOFTWARE PRIVATE LIMITED
CIN : U62013KA2023PTC177986



CREATING SUCCESS TOGETHER: THE PARTNER PROGRAMME FOR NYNEDGE CONSULTING

Elevate your business with our expert IT consulting services, where we analyze, strategize, and implement tailored solutions to optimize your technology infrastructure. Our experienced consultants guide you through innovative approaches, ensuring your IT ecosystem aligns seamlessly with your business goals.



WHY JOIN THE NYNEDGE CONSULTING PARTNER PROGRAMME?

Acquire opportunities in many marketplaces and sectors.
Contemporary enterprises desire applications that are specifically designed to meet their requirements.
No matter the size or sector of your clients, the Nynedge relationship gives you a wealth of options to add value for them with access to over 55 applications.

TURN INTO A GENUINE SOLUTION SUPPLIER

Your clients desire more than just a product. They seek pertinent and unique solutions to their issues. Partners are in a unique position to offer these solutions because of their combined industry experience and Nynedge's of products.

Every step of the customer journey is enhanced by our partners, starting with the initial consultation and continuing through product implementation, user education, and post-implementation support.

WHAT DO WE LOOK FOR IN A PARTNER?

ELIGIBILITY

- ✓ Your background must be from IT sales, support or coding
- ✓ A reputable clientele in the desired area and a track record of creating demand
- ✓ A website that appropriately showcases your services in your area of interest and a current registration
- ✓ A committed group of technical and sales professionals to manage your Nynedge business
- ✓ Proven track record of promoting and executing SaaS solutions in a comparable field

APPLICATION PROCESS

COMMENCE VENDING NYNEDGE PRODUCTS

You will have access to a variety of resources as soon as you join the Nynedge Partner network, such as marketing materials, support, and training. To begin selling Zoho goods to your clients, make use of these tools.

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SUBMIT AN APPLICATION FOR THE PARTNER PROGRAM

Proceed to the Nynedge Partner Program website and complete the application. Give details about your company, including its size, location, website URL, and specialization. Kindly make sure to provide details about your target market and the services you provide.

	ENTRY	BRONZE	SILVER	GOLD
Partnership fees (in INR)	0.00	25K	60K	150K
Partnership fees (in USD)	0.00	400	1500	2000
Dedicated partner manager	No	Y	Y	Y
Access to the partner portal	Y	Y	Y	Y
Partner evaluation and certification	N	Y	Y	Y
Access to partner resources	N	Y	Y	Y
Permission to use Nynedge logo	N	Y	Y	Y
Partner listing on website	Y	Y	Y	Y
Sales plan suggestion	Y	Y	Y	Y
Proposal	Y	Y	Y	Y
Deal closure assistance	N	Y	Y	Y
Lead sharing	N	Y	Y	Y
Partner discount	10%	20%	30%	40%
Target Revenue INR	100000	500000	1000000	2000000
Target Revenue USD				

ROI FOR PARTNERS

INVESTMENT	DISCOUNT	TOTAL SALES	ROI
25000	20%	500000	100000
60000	30%	1000000	300000
150000	40%	2000000	800000

CONTACT US



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REGISTERED OFFICE

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IT'S LOOKS LIKE FAR
BUT IT'S NOT,
WE ARE NEAR YOU,
JUST **CONNECT**
WITH NYNEDGE

